

## Our other services...

SOLUTIONS TO HELP PEOPLE **GROW**...AND BUSINESSES **SOAR**!



Has been in existence for the last 9 years with its Head Office at Chennai and associates at Bangalore Mumbai & Coimbatore in India & Singapore & Dubai overseas.

### We focus on 3 Core Competencies:

**People. Performance. Profit,**

In functional areas of:

**S**ales & **M**arketing, **H**R & **O**rganizational **D**evelopment,

Covering:

Hiring & Recruitment

Training & Development

Management Consultancy

Each division specializes in a unique area of expertise:

Thereby helping people **GROW**,

And enabling their businesses **SOAR**!

### The Group comprises of:



The division **COLLECTION SKILLS** as our name says:

*'Specializes in Professional Training Skills for Prevention & Collection of Bad Debt' and is the only ones in this part of the world to be featured in the 'Collections & Credit Risk Magazine-USA' under 'Who's Who in Training', together with being ranked as No:1 on all of the top search engines! Other Programs include: 'Professional Debt Collection Techniques' for any industry (tailor-made) & 'Professional Debt Collection Techniques' exclusively for Call Centers*

See: [www.CollectionSkills.com](http://www.CollectionSkills.com) for more details



(Specialists in Sales Training!)

- Professional Sales Training (Selling Skills)-Field  
-Telephone  
(Basic Skills & Advanced)
- Selling Skills for specialized sectors like:
- Media, Retail, Insurance, FMCG's, Telecom, Pharma etc,
- Coaching Skills for Sales Managers
- Managerial Skills for Frontline Sales Managers
- Negotiation Skills
- Presentation Skills
- Customer Service
  - Complaints Handling
  - Front Office/ Reception Skills
  - Tele-Answering Skills
  - Call Center Training
- Growth Strategies & Selling in a Recession!

See: [www.SalesTrainingIndia.com](http://www.SalesTrainingIndia.com) for more details



(Covering programs on Self & Personal Development Skills)

'Train the Trainer' Program

Time Management

Goal Setting

Team Work & Team Building

Problem-Solving & Decision Making Skills

Motivation

Leadership

Winning in Life/ Failing Gracefully

Business Etiquette/Professional Manners

Energizers/Games





The School for **Front Office/ Reception Skills...**'because U R the First Contact'  
...including 'Help Desk Skills' & 'Empowering Secretaries'!

See: [www.FirstContactAcademy.com](http://www.FirstContactAcademy.com) for more details



For a **Polished Professional Image!** Programs for **Adults & Teens/ College Grads**  
'...Because people make 90% of their lasting impression in the first 90 seconds'!

- Business & Social Etiquette Skills for Adults
- Business Dining Skills for Adults
- Etiquette & Personal Grooming for Teens/College Grads
- Dining Skills for Teens/College Grads

See: [www.EtiquetteWorks.in](http://www.EtiquetteWorks.in) for more details



***(Business Manuals for Busy Managers!)***

All Manuals are Custom designed for:

**Internal use:** Personnel & HR, Induction, Job Description, Training, Sales Policy, Customer Service, Credit Control Policy, Quality Manuals etc...to name a few!

**External for your Customers/ Users:** User friendly- Guides, Instruction & Maintenance Procedure Manuals

**All Manuals are Custom Designed:** Manuals are tailor-made exclusively to suit each organizations specific need & are available in Hard copy or Soft Copy

See: [www.ManualPreparation.com](http://www.ManualPreparation.com) for more details



*Live your Training...with the Power of Puppets! Add 'life' to your company meeting, sales event, Training session, trade show, business conference or other presentation.*

See: [www.TrainingWithPuppets.com](http://www.TrainingWithPuppets.com) for more details



Recruitment of Exceptional Sales & Marketing Personnel.  
*By Sales Professionals-For Sales Professionals!*

See: [www.SalesAndMarketingRecruiter.com](http://www.SalesAndMarketingRecruiter.com) for more details



Consultancy in Personnel & HRD Systems  
Corporate Strategy & Organizational Development

**A few sample testimonials from some of these clients can be seen on our websites:**

[www.EtiquetteWorks.in](http://www.EtiquetteWorks.in)

[www.CollectionSkills.Com](http://www.CollectionSkills.Com)

[www.SalesTrainingIndia.Com](http://www.SalesTrainingIndia.Com)

[www.ManualPreparation.Com](http://www.ManualPreparation.Com)

[www.TrainingWithPuppets.Com](http://www.TrainingWithPuppets.Com)

[www.FirstContactAcademy.Com](http://www.FirstContactAcademy.Com)

[www.SalesAndMarketingRecruiter.Com](http://www.SalesAndMarketingRecruiter.Com)

**Solutions to help people Grow & businesses Soar! Today. Tomorrow. Together**  
*Not just BEST practices...but the NEXT practices!*